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Amendments To By-laws continued from page 1

gives the Executive Director of the Chamber the responsibility for the general and active management of the business of the Chamber.

Article 11 – Indemnity and Liability: This article provides that directors will not be liable for damages for actions taken as a director unless there is a failure to perform duties of office as prescribed by Pennsylvania law, criminal conduct or certain other behaviors. The Board may obtain Directors and Officers insurance. The Chamber will not indemnify any director or officer.

Article 12, sections 12.3 and 12.4: Section 12.2 states that no gift or donation will be deemed accepted by the Chamber in excess of \$2,500 unless it is voted upon by the Board. Section 12.4 sets forth the requirement that no contract is deemed accepted or executed unless voted upon by the Board.

General Amendments: The By-laws have been amended throughout to change minor typographical errors and errors in agreement.

Succession Really is a Joint Venture

University of Pittsburgh is offering a program for members of a family business on Wednesday, November 9 from 8:30 am to 10:00 am at Four Points Sheraton. Topics include:

- Communication policies that set expectations and minimize conflicts
- The impact of the family on the family and how it affects one's identity
- Preparing to join and working the family business
- Power of Shareholders
- Challenges of patience, trust and transparency
- Embracing the lessons and values of the past while shedding the burdens
- Taking risks and making innovations

For information call 412-624-2271 or email iceregistration@katz.pitt.edu Cost is \$30-First member of the family business, \$20 for each addition family member. RSVP by Friday November 4.

InSide North Side

A Publication of the North Side Chamber of Commerce, Pittsburgh, Pennsylvania
October/November 2005

Chamber Board Announces Amendments To By-laws

Includes Name Change of Organization - North Side/North Shore Chamber Article by John Graf, NSCC Board

At its meeting of September 14, 2005, the Chamber Board of Directors voted unanimously to amend the Chamber By-laws in several respects. Some of the changes are cosmetic, intended to correct inconsistencies or minor errors in the By-laws; other changes are more significant, and are calculated to update the Bylaws and to bring them into accord with the state of the art among other nonprofit organizations.

Included among the amendments is the change in the name of the Chamber from "North Side Chamber of Commerce" to "North Side/ North Shore Chamber of Commerce." Members have 30 days from the date of publication of these amendments to provide comments to the Board. The text of the proposed changes is available for review at the Chamber office during regular business hours.

The By-law Amendments are as follows: **Change of Name of Organization from "North Side Chamber of Commerce" to "North Side/ North Shore Chamber of Commerce."** According to Caplan, the reason for this change was the growing acceptance of the name "North Shore" for the geographical area surrounding PNC Park and Heinz Field along the Allegheny River and the growth of businesses in that area.

"While certainly what is called the 'North Shore' was and is historically part of the "North Side" and the old City of Allegheny, it's clear that the term 'North Shore' has begun to have a degree of secondary meaning to the public at large as a separate geographic location," stated Caplan. "Recognizing this fact, and the present and future growth of new businesses in that area, we felt that it was prudent to make

businesses in that locale feel like they are and should be part of our organization. We don't want any businesses located in what's known as the North Shore to feel like they should belong to any business organization other than this one."

Article 3 – Addition of Membership Class: The amendment adds a "Class D" membership to the existing three membership classes for business with 500 or more full time employees. Previously, "Class C" was the highest membership class, with 50 + full time employees.

Article 5, section 5.12 – Conflict of Interest: The new section 5.12 provides that Directors are not to receive compensation, but can enter into contracts with the Chamber so long as a majority of disinterested directors finds that the relationship will not create a conflict of interest on the part of the director which prejudices the Chamber.

Article 6, section 6.1 – General Powers: This clause permits the Board to exercise all powers granted to it and similar-type corporations under Pennsylvania law, unless limited by the By-laws or Articles of Incorporation.

Article 8 – Committees: Reflecting the Strategic Plan for 2005-06, Article 8 has been amended to set out the powers and duties of the following committees: Executive, Membership, Legislative, Business Services/Program. It also delineates the role of the committee chairs.

Article 9 – Executive Director: Article 9



Ed Graf, left and John Lyon, right, receive award at Northside Community Development Event

The Northside Community Development Fund honored John Lyon at its 2005 Annual Event for his commitment to the Northside and *The Northside Chronicle*. Mr. Lyon was the owner and operator of *The Northside Chronicle* since 1995. Mr. Lyon was employed for the past 20 years by the City of Pittsburgh. He also served as a volunteer on the Allegheny Commons Master Planning Committee; was tour guide/docent for the Allegheny West, Mexican War Streets Society, Historic Manchester, and the Calvary United Methodist Church. John was respected by the entire North Side community and will be deeply missed.

Ed Graf on October 22, 2004, opened Priory Fine Pastries at 528 East Ohio Street, in what had been a vacant Rent-a-Center. The high-end store serves La Prima coffee, Breadworks bread, and gourmet desserts. Located in a historic four-story brick building, the Grafts have put in more than half a million dollars to renovate the façade, purchase equipment, and create three upscale lofts apartments above the shop. The Northside Fund presented Mr. Graf with the 2005 Business Spotlight Award for Northside Impact. His commitment to East Allegheny is an example we hope many others will follow.



Story continued on page 4

Upcoming Events

October - 26 Business Trick or Treat
December - 7 NSCC Annual Holiday Party

NORTH SIDE
CHAMBER OF COMMERCE

809 Middle Street
Pittsburgh, PA 15212-4918
412-231-6500



Trick
or
Treat
Networking
Wednesday, October 26



This newsletter is supported through the Urban Redevelopment Authority of Pittsburgh on behalf of the City of Pittsburgh.

Inside Chamber Business

McNees Addresses Chamber



John Graf, Priory Hotel, Barbara McNees, Greater Pittsburgh Chamber, Debra Caplan, AGH, NSCC Board President.

Article by John Graf, NSCC Board Member

Barbara McNees, the Executive Director of the Greater Pittsburgh Chamber of Commerce and a seasoned hand among legislative circles in Harrisburg and Washington, addressed a gathering of Chamber members on September 21 at the newly redesigned Children's Museum. Ms. McNees, who frequently lobbies state and federal legislators on a variety of issues important to the business community, offered an insider's view into hot issues presently before legislators.

Small Group Health Reform: A priority for the GPCC is Small Group Health Reform, which encompasses several bills presently in committee before the State House and Senate.

The legislation is generally aimed at, among other things, mandating the sharing of risks of high users of health care among a larger group while taking into account the characteristics of the individual employer. Also, the bill would eliminate the use of health status to set rates for small employers. While Ms. McNees acknowledged that this legislation will not alone cure the spiraling cost of health insurance, it represents an important first step in doing something, and will help even the playing field for small businesses. Ms. McNees felt that, while this legis-

The Sixth Annual North Side Charity Golf Outing Winning Team



The Golf Outing held in September, winning team included: John Prim, Paul Ramsdell, Chris Krasny and David Price. Meals on Wheels, this year's beneficiaries of the event, was on hand with a huge group of volunteers who were a great help.

lation has been stalled in committee, the recent furor over legislative pay raises may provide an opportunity to get the bills moving, as legislators attempt to accomplish positive achievements to improve their images.

State Taxation: The GPCC is seeking to roll back the corporate net income tax, which is currently one of the highest in the nation. Pennsylvania has recently been in the bottom 5 states in job creation, due in part to high corporate taxation. Ms. McNees was optimistic that these taxes would be rolled back, but the sticking point was the replacement of revenues derived from them.

Regional Consolidation: The GPCC is pushing strongly in favor of regional consolidation, including merger (in varying degrees) of Allegheny County and City of Pittsburgh as well as municipal consolidation. According to Ms. McNees, the plethora of governmental entities involved when a company is looking to locate in the Pittsburgh area is a negative factor; in addition, the duplication of services is inefficient and a waste of resources.

If you are interested in joining the Legislative Committee of the North Side Chamber of Commerce, please contact Robin Miller at (412) 231-6500.



Barefoot Cellars Representative Vince Trzeciak, provided a free wine tasting for this year's Charity Golf Outing.

SBA Nominations Due

The U.S. Small Business Administration, Pittsburgh District Office seeks nominations for Western Pennsylvania Small Business Awards. Please take time to recognize outstanding small business owners who will be considered for State, Regional and National honors during ceremonies in May 2006.

Nominations are welcome from the general public, chambers of Commerce, small business owners, economic development organizations, banks, etc. For more information go to: www.sba.gov/nominationsguideline.pdf or call Riverside Center for Innovation 412-322-3523.



Spring Garden Valley Shop 'n Save at 1930 Spring Garden Avenue had its grand opening last month. State and local officials attended including Senator Jim Ferlo pictured with Jeffrey Dzakmo, CEO, Neighborhood Enterprises, Inc. Shop 'n Save will feature products from several North Side companies including Sabio Springs water, Breadworks bread, Rheinland Ice Cream Co., and flowers from the Urban Gardener. For information, please contact Jeffrey Dzakmo at 412-323-9828.

northsidechamberofcommerce.com

The web site, northsidechamberofcommerce.com has been renovated to add more functionality for chamber members by including your company's link to northsidebiz.com. The NSCC is working with the Northside Community Development Fund on the Northside Supplier Network to enhance the business to business connections on the North Side. A special log-on password for members to get into the member-to-member discount program will soon be available. Watch for a page to be added to keep you update on the Greater Pittsburgh Visitor and Convention Bureau upcoming conventions and groups visits to Pittsburgh and the activities and products they are looking for when they get here.

The Northside Supplier Network is working to improve business connections on the Northside by offering a comprehensive directory, company bios, and information about Northside real estate.

The Northside Supplier Network was made possible by the generous support of the Urban Redevelopment Authority, National City Bank. Additional partnerships include, Savvior Technology Solutions and Taylor Arts Group.

For more information contact the Chamber office at 412-231-6500.

MAPS! MAPS! MAPS!

The long wait is over, the new North Side Maps are scheduled to be delivered the week of October 24. If you are an advertiser on the map you should received 50 copies of the map directly from NovoPrint. If you need additional maps, you may pick them up at the chamber office.

If you require more than 50 maps they are available for .75 each. For more information contact the NSCC office at 412-231-6500.

NSCDF Announces Technology Seeding Business Expansion Project

The Northside Community Development Fund has received a grant of \$500,000 under the Job Opportunities for Low-Income Individuals Program to launch the Northside Technology Seeding Business Expansion Project. The Technology Seeding Project will provide technical and financial assistance to businesses already in existence and enable them to expand by helping firms to obtain better marketing services, contracts and access to additional money through the incorporation of technology. The goal is to create new employment opportunities, while closing the "digital divide" between large and small businesses

The Technology Seeding Project will provide: 1) an analysis of current and

Welcome New NSCC Members

Allegheny Sandwich Shoppe
822 Western Avenue
Pittsburgh, PA 15233
412-322-4797
Restaurant

IPP Printing
501 East Ohio Street
Pittsburgh, PA 15212
412-231-0618
Printing Company

J.C. Springer
P.O. Box 26
Zelienople, PA 16063
724-452-7737

Mental Health Association
1945 Fifth Avenue
Pittsburgh, PA 15219
412-391-3820
Social Service Organization

NAI Pittsburgh Commercial
Two North Shore
Pittsburgh, PA 15212
412-321-4200
Commercial Real Estate

Priory Fine Pastries
528 East Ohio Street
Pittsburgh, PA 152
412-391-3820
Bakery

recommended technology upgrades; 2) small business matching grants to purchase computer and software; 3) a technology purchasing network; 4) training on and installation of new technological tools; 5) marketing assistance tailored to today's competitive digital economy; 6) bidding assistance through www.northsidebiz.com; and, 7) workforce development assistance. The Northside Fund will collaborate with Savvior Technology Solutions, a growing Northside company, to provide technology consulting services. NSCDF 412-322-0290. Applications for the Technology Seeding Project will be available in November 2005.