



SAVE THE DATE

ALLEGHENY YMCA PRESENTS 4th Annual Wine Comparative

All proceeds benefit the YMCA Building Bridges Campaign

Friday, April 1, 2011 • 7:00 to 11:00 p.m.
Renaissance Hotel

\$75 per person—Includes white and red wines and hors d'oeuvres

- Write/send check to; Allegheny YMCA, 600 W. North Avenue • Pittsburgh, PA 15212
- The Y has reserved a block of rooms with the Renaissance at the rate of \$99. Reserve your room by March 7 to take advantage of the special rate. Call 800-468-3571 and mention the YMCA Wine Comparative Event.

Questions? Contact Bill Pricener at:
412-321-8594 or e-mail wpricener@ymcapgh.org

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809 Middle Street
Pittsburgh, PA 15212-4918
412-231-6500
www.northsidechamberofcommerce.com



NSNSCC Hosts District 1 and District 6 City Council Representatives



Council President, Darlene Harris, John Graf, Priory Hospitality Group and Mark Masterson, NorthSide Community Development Fund.

Last month the NSNSCC welcomed City Council President Darlene Harris and Councilman Daniel Lavelle to Bisto to Go, sponsored by Massaro CM Services. They updated the 25 in attendance on news from city council that ranged from safety in the business districts to absentee landlords.

Several people there had expressed concern over aggressive panhandling that has been taking place on East Ohio Street and the need for more police patrols. Others expressed concern over absentee landlords and vacant properties. Both Council members were in agreement that safety was a prime concern and that as far as absentee landlords, the city is going to be aggressive about enforcing the laws that are on the books.



Councilman Daniel Lavelle and Dominic Ebanks, Acuta Digital



Lee Nesler, Executive Director and Gretchen Bieser, Director of PR and Business Relationships from Western PA Humane Society

Welcome New Board Members

The NSNSCC Board of Directors is happy to announce the addition of four new board members. Aaron Aldrich, Fifth Third Bank, Del Dausman, NRG Energy; George Fyke, Rivertowne Inn; and Sean Carmody, Patberg, Carmody & Ging. The enthusiasm and energy they bring to the board is helping to set an aggressive agenda for growth and program improvements for the upcoming year.

Our current board members include: Board President, Juan Garrett, Riverside Center for Innovation; Vice President, Eric Schumann, Tucker Arensburg; Treasurer, Peter Konczakowski, FNB Bank; President Emeritus, John Graf, Priory Hospitality Group; Debra Caplan, Allegheny General Hospital; Erin Conley, Massaro CM Services; Paul Hoyson, ESB Bank; Mark Masterson, NorthSide Community Development Fund; Scott Pipitone, Pipitone Group; Randy Rossi, Bally Design; Peter Stumpp, Citizens Bank and Ken Turnbull, Allegheny Center Alliance Church.

The board is responsible for setting the Chamber agenda and creating programming for our members.

If you need to network in the community, you may consider joining the Membership committee or if you like to plan events, the Program committee may be more your style. The Legislative committee is in tune to what the city and state legislation would impact doing business here. If you would like to become more active in any of the NSNSCC committees call the chamber office at 412-231-6500 to find out when the committees meet and share your ideas. Our Chamber is as strong as our active members.

Rivers Casino Gives Lesson on How to do Business with Rivers Casino



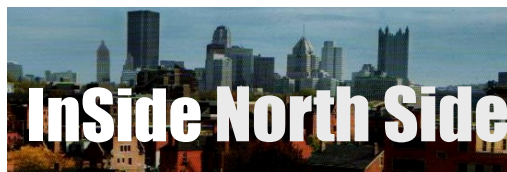
Juan Garrett, Riverside Center for Innovation and Board President, NSNSCC welcomes Joseph Martin, PA Director of Procurement & Supplier Diversity.

The NorthSide/NorthShore Chamber in partnership with the NorthSide Community Development Fund and the NorthSide Leadership Conference hosted an informative program from Rivers Casino at the North-

Shore Community Alliance. Over 40 people attended to find out how to navigate the contracting process for Casino business both in Pittsburgh and in Philadelphia.

Joseph Martin gave a detailed presentation about the contracting and bidding process and talked about wanting to do more business with local and diverse companies. There are many changes that have streamlined the process to help smaller businesses get their foot in the door. The fee structure has changed as well.

If you are interested obtaining a copy of the presentation, contact the NSNSCC office through email: nscrobin@hotmail.com and it will be sent to you. Or call 412-231-6500.



Social Networking - New Year - New Members Modern Venue



Hope Abel, Atria's and Bob Bahl, Hinkel-Hoffman network at our First Thursday Event.



Sydney Huffmyer, 3E Studios held up one of the t-shirts they recently printed.

Earlier this month the NSNSCC held the first "First Thursday, Social Networking, Face to Face" event at the Modern Café. There was a great mixture of new members, non members and loyal members. The Chamber is creating a diverse networking environment for members to meet. The different times are to accommodate varied schedules. The next Thursday evening event is scheduled for April 14 at 5:30 (it's a week later due to the Pirate Home opener.) Watch for emails with details.

Coffee, Contact and Connections

Another opportunity to find out what's happening in the North Side news and to talk to other business

people, stop by 809 Middle Street the third Tuesday of the at 8:00 a.m. have a cup coffee and conversation. Bring your story about your product or service and some business cards.

How to do Business with Rivers Casino - Additional Photos



Attendees listen intently at the Rivers Casino Program. A question and answer period followed the presentation.



Diane Mercer, NorthSide Community Development Fund and David Kaye from Slapsticks at the Rivers Event.

Need a Conference Room?

Need an off-site place to hold a meeting for 15 to 20 people? The NSNSCC conference room is available to members for a small fee. Contact the Chamber office at 412-231-6500 for additional details. Fees are based on availability and staff time.

NSNSCC Weekly E- Bulletin Blast

Communication is the word this year and as another service to our NSNSCC members we are offering to email blast your announcements once a week through our on-line Constant Contact list. You will need to email your flyer or announcement to nscrobin@hotmail.com by Thursday and then that information will be compiled and sent out the following Tuesday. Thank you to chamber member Acuta Digital who is helping us to implement this program.



NS Community Night Save the Date!



Mark your calendar for Wednesday, June 8 for the 23rd Annual North Side Community Night with the Pirates. It's with the Arizona Diamond Backs. Its a great event! Tickets will go on sale soon. If you are interested in being a sponsor for the event contact the NSNSCC office at 412-231-6500. It makes a great "company outing."

Check out Member to Member Discounts

This is a reminder that a good way to promote your business is through the member to member discount program. Send us an email nscrobin@hotmail.com and tell us what type of product or service that you would like to highlight to other chamber members. We will promote it in the next newsletter and on the Chamber website:

Parkvale Bank

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BRANCH MANAGER
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Phone: 412-231-3144
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AlleghenyCenter@parkvale.com



Dirt is Good Business for the Dirt Doctor - Tim Maloney



If your diagnosis is a dirty office then we have just the right remedy, Tim Maloney, the Dirt Doctor has been offering quality cleaning services since 1994. Their motto is "We make house calls and office visits". Tim, who is originally from Mechanicsburg, PA, has been a resident of Brighton Heights for almost 20 years. Active members of the Allegheny Center Alliance Church, Tim and his wife move here to be closer to the church and be more centrally located.

Since expanding commercial business four years ago the company has experienced steady growth with an 80 percent retention of clients. He believes the company's success is because of their diligence in several key areas: hire employees who are trustworthy and like to clean; call all references and do background checks; invest time in training and finally, provide ongoing follow-up with team members and perform on-site inspections.

Tim is a great spokesperson for the North Side Chamber because he attends many of the networking events and credits acquiring several major accounts through people he met at chamber outings.

Tim is married to Sue, they have three daughters, Amanda, 16, Jenna, 14 and Olivia, 12. His favor event is the North Side Holiday Gala and he is an active member of the program committee. You can contact Tim at 412-726-0800.

ESB Bank Brings Savings to Kids



Several years ago, Todd Van Horn, Principal of Spring Hill Elementary approached Marianne Mills, the Financial Services Manager at ESB Bank's Spring Hill Branch about starting a savings program for students at the school. Knowing the importance of teaching financial literacy to children, Marianne jumped at the opportunity because she recognized that ESB's role as a community bank encourages employees to participate in charitable community service programs.

After working through some details the program was launched in 2007. Marianne, who worked with Paul Hoyson, Vice President of Business Development, spent the day working with children from kindergarten to fifth grade teaching them about the importance of saving money. Since that time, Marianne and other ESB employees have attended Open House at Spring Hill Elementary to keep the program moving forward.

To further support and emphasize the importance of savings, ESB provides prizes on an annual basis for students to be drawn at random. Everyone involved says that the savings program between ESB and Spring Hill Elementary is a very successful partnership.

Its Sunday for The Sundae Market - North Side



Sundae Market, a new summer series to bring people to the North Side starts Marathon Sunday, May 15 at Noon in Allegheny Commons Park. It will bring local crafters and their customers to park for entertainment and commerce. You can find out how to be a sponsor by calling the Chamber at 412-231-6500. This event is free to the public. Other summers dates for the Sundae Market include: June 19, July 24 and August 21. Benjamin Falvo from Dream Store is working with the Chamber to coordinated this summer series.

Welcome Newest Members NorthSide/NorthShore Chamber of Commerce

3E Studios
Sidney Huffinger
922 W. North Avenue
Pittsburgh, PA 15233
724-824-8319
www.3estudios.com

Acuta Digital
Dominic Ebanks
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Architectural Clay Products
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Blaine Siegel
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DreamStore
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PCTV
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Riverquest
1501 Reedsdale Street
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Trib Total Media
503 Martindale Street
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Victory Security
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